



TRANSMITTAL MEMORANDUM

TO: The Honorable Mayor and City Council

FROM: Lacey G. Simpson, Acting City Manager

DATE: July 28, 2022

RE: **Exempting the Procurement – Fire Department Ambulance Cot, Stryker Medical**

At its July 7, 2022, the City Council approved the exempted procurement of a 2024 ambulance chassis and remount for Ambulance No. 52-758 (Medic 1) through Braun Northwest, Inc. at a cost of \$171,940 as well as a budget transfer of \$120,000 to cover the increased expense of the ambulance refurbishment and its associated component purchases. As detailed in Fire Chief Rick Hines' memorandum dated Jun 2, 2022 included with the July 7, 2022 agenda item, purchase of a replacement cot for the ambulance would be needed but at that time its purchase through Stryker Medical had not been exempted.

The motion detailed below was prepared at the request of Chief Hines, who asked that it be placed before the City Council for consideration at its meeting of August 4, 2022. If adopted, the motion provides for exempting the procurement of a cot for the refurbished Ambulance No. 52-758 from the competitive bidding/written quotation requirements of the Ketchikan Municipal Code and authorizing the purchase at a cost not to exceed \$43,982.80.

Subparagraph 6 of Section 3.12.050(a) of the Ketchikan Municipal Code provides for exempting the purchase of such encryption support services from competitive bidding/quotations when:

"Supplies, materials, equipment or contractual services which should be purchased from a specific source in order to prevent incompatibility with previously purchased supplies, materials, equipment or contractual services. For the purpose of this paragraph, the term 'incompatibility' is defined as:

- (A) The inability to interconnect, combine, interchange, or join; or
- (B) That which causes substantial duplication in maintenance, expertise or training or in the stocking of

parts, materials, supplies or replacements. Any purchase which is to be excluded from competitive bidding by authority of this subparagraph which exceeds \$10,000, must first be approved by the council.”

The rationale for the exemption of the Power-PRO Ambulance Cot and Power-LOAD Cot Fastener through Stryker Medical is detailed in Chief Hines’ transmittal memorandum and requires no elaboration on the part of this office. I concur with the Fire Chief’s recommendation.

Chief Hines will be attending the City Council meeting of August 4, 2022, in order to address any questions and/or concerns that Councilmembers may have.

A motion has been prepared for City Council consideration.

RECOMMENDATION

Pursuant to subparagraph 6 of Section 3.12.050(a) of the Ketchikan Municipal Code, it is recommended that the City Council adopt the motion exempting the procurement of a Power-PRO Ambulance Cot and Power-LOAD Cot Fastener from the competitive bidding/written quotation requirements of the Ketchikan Municipal Code; approving funding from the Fire Department’s 2022 Refurbish Ambulance Cycle 1 (52-758) capital account; and authorizing the Acting City Manager to enter into an agreement for the procurement of such ambulance components with Stryker Medical at a cost of \$43,982.80.

Recommended Motion: Pursuant to subparagraph 6 of Section 3.12.050(a) of the Ketchikan Municipal Code, I move the City Council exempt the procurement of a Power-PRO Ambulance Cot and Power-LOAD Cot Fastener from the competitive bidding/written quotation requirements of the Ketchikan Municipal Code; approve funding from the Fire Department’s 2022 Refurbish Ambulance Cycle 1 (52-758) capital account; and authorize the Acting City Manager to enter into an agreement for the procurement of such ambulance components with Stryker Medical at a cost of \$43,982.80.



KETCHIKAN FIRE DEPARTMENT

Integrity, Professionalism, Respect, Compassion, Teamwork, and Innovation
70 Bawden Street Ketchikan, Alaska 99901
Phone (907) 225-9616 – Fax (907) 225-9613
Fire Chief Rick Hines
e-mail: rickh@city.ketchikan.ak.us

Memorandum

TO: Lacey Simpson, Acting City Manager
FROM: Rick Hines, Fire Chief
DATE: July 27, 2022
SUBJECT: Request for Waiver of Bidding Requirements for Stryker Power-LOAD System

Acting Manager Simpson,

I am requesting approval to exempt the procurement of Stryker Power-PRO Ambulance Cot and Power-LOAD Cot for the remount of Ambulance 52-758 from the competitive bidding/written quotation requirements of the Ketchikan Municipal Code Title 3.12.050(a)(6), which provides for the exemption when:

“Supplies, materials, equipment, or contractual services which should be purchased from a specific source in order to prevent incompatibility with previously purchased supplies, materials, equipment, or contractual services. For the purpose of this subsection, the term “incompatibility” is defined as:

- (A) The inability to interconnect, combine, interchange, or join; or*
- (B) That which causes substantial duplication in maintenance, expertise or training or in the stocking of parts, materials, supplies or replacements. Any purchase which is to be excluded from competitive bidding by the authority of this subsection which exceeds \$10,000 must first be approved by the council.”*

Stryker Medical is the sole manufacturer of the Power-LOAD Cot Fastener and Power-PRO Ambulance Cot. The Power-PRO Ambulance Cot is the same brand of cot we currently use in all of our ambulances, thus allowing compatibility in interchanging cots from one ambulance to another. The Power-LOAD Cot Fastener will reduce the risk of workplace injury as it assists in loading and unloading as well as lifting and lowering the patient from the back of the ambulance.

Request:

It is recommended that according to 3.12.050(a)(6) of the Ketchikan Municipal Code, the City Council approve the purchase of the Power-PRO Ambulance Cot and Power-LOAD Cot Fastener with Stryker Medical; direct staff to issue a Purchase Order of \$43,982.80, and authorize the City Manager to execute on their behalf.



New Ambulance 2022

Quote Number: 10540198

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Prepared For: CITY OF KETCHIKAN FIRE DEPT

Rep: Annie Hofman

Attn:

Email: annie.hofman@stryker.com

Phone Number:

Mobile: (208) 565-7707

Quote Date: 07/18/2022

Expiration Date: 09/30/2022

Delivery Address

Name: BRAUN NW

Account #: 1164671

Address: 150 North Star Road
ATTN: 786-R Ketchikan

Chehalis

Washington 98532

End User - Shipping - Billing

Name: CITY OF KETCHIKAN FIRE
DEPT

Account #: 1164671

Address: 334 FRONT ST

KETCHIKAN

Alaska 99901

Bill To Account

Name: CITY OF KETCHIKAN FIRE
DEPT

Account #: 1164671

Address: 334 FRONT ST

KETCHIKAN

Alaska 99901

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	1	\$25,854.95	\$25,854.95
2.0	650700450301	ASSEMBLY, BATTERY CHARGER	1	\$1,043.92	\$1,043.92
3.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	1	\$23.84	\$23.84
4.0	650707000002	Lithium-Ion Battery	1	\$729.45	\$729.45
5.0	650700450053	O2 BOTTLE HOLDER, FOWLER	1	\$255.31	\$255.31
6.0	639005550001	MTS POWER LOAD *INCLUDES FLOOR PLATE*	1	\$23,969.89	\$23,969.89
Equipment Total:					\$51,877.36

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-SPCOT-PP2	TR-SYK PCOT TO PP2	1	-\$2,500.00	-\$2,500.00
TR-SPCOT-PL	TRADE-IN-STRYKER POWER COT TOWARDS PURCHASE OF POWERLOAD	1	-\$2,500.00	-\$2,500.00

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$373.68
Grand Total:	\$47,251.04



New Ambulance 2022

Quote Number: 10540198

Version: 1

Prepared For: CITY OF KETCHIKAN FIRE DEPT

Attn:

Quote Date: 07/18/2022

Expiration Date: 09/30/2022

Remit to: **Stryker Medical**

P.O. Box 93308

Chicago, IL 60673-3308

Rep: Annie Hofman

Email: annie.hofman@stryker.com

Phone Number:

Mobile: (208) 565-7707

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.

July 2022

To whom it may concern,

Stryker certifies that we are the sole manufacturer of the Power-PRO™ 2 ambulance cot (Model 6507). This correspondence is to inform you of the characteristics of the Power-PRO 2 ambulance cot. These characteristics can be broken down into two primary categories: independent qualification and ease of use and maintenance.

Independent qualification

- IP36: The system is tested to withstand powerful water jets.
- Conforms to IEC 60601-1, IEC 60601-1-2, IEC 60601-1-12: The Power-PRO 2 cot conforms to industry standards for mechanical and electrical safety for medical electrical equipment intended for use in emergency medical services environment, as well as electromagnetic compatibility and immunity.
- Meets BS EN 1789 crash test safety standards when used with Power-LOAD/Performance-LOAD cot fastener and X-restraints: This is a European dynamic crash test which subjects a 50th percentile dummy to nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.
- Meets SAE J3027 dynamic crash test safety standards when used with Power-LOAD/Performance-LOAD cot fastener and X-Restraints.
- Designed to conform to KKK-A-1822, CAAS-GVS, NFPA-1917.
- Meets the following:
 - 16 CFR 1632 (U.S. Flammability)
 - BS EN 597-1 (European Flammability)
 - BS EN-1865-2, BS EN-1865-3 (European Power Assisted cots)
 - Meets AS/NSZ-4535 dynamic crash test safety standards when used with Power-LOAD cot fastener and X-restraints.

Ease of use and maintenance

- The cot has a weight capacity of 700 pounds.
- The cot has an adjustable loading height (up to 36 inches). Operators can use the cot control switches at the foot end of the cot to match any ambulance deck height.
- The cot can extend to 84 inches to allow for better leverage when manually loading/unloading.
- The cot can retract to 60 inches to allow for better mobility in tight spaces.
- The lithium-ion battery is placed at the foot end of the cot and can be accessed with a single hand.
- The battery's LED bars indicate battery power level, as well as charging and error status.
- The cot features a foot end light to help medics navigate through dark environments.
- Reflectors on the cot legs increase visibility for enhanced safety.
- The cot is equipped with Smart Equipment Management™ (SEM™), an interactive dashboard that helps you maximize your investment, minimize downtime and remotely manage your fleet.
- When unloading with the manual release handle, the cot utilizes hydraulic dampening. The cot will not abruptly jar the operator or patient.
- The cot is equipped with a bumper detection system that will stop the extension of the legs if they are obstructed while the cot is suspended.
- The cot legs power-retract and power-extend in 1.5 seconds, which speeds load and unload time.

Emergency Care

3800 E. Centre Avenue, Portage, MI 49002 USA | P +1 269 329 2100 | Toll-free +1 800 327 0770 | stryker.com

- The foot end lifting bars and cot control switches at two different heights provide optimum ergonomics to most operator heights.
- The transport height feature lowers the cot to a suggested level at the touch of a button for safe patient transport outside an ambulance.
- The foot end is equipped with a transport handle to provide better ergonomics while in transport height.
- The cot has 6 x 2 inch, sealed casters and bearings, including integrated steer and wheel locks that can be activated from the head end or foot end of the cot.
- The cot features powder-coating of the entire aluminum frame (including the patient handling surfaces), eliminating aluminum oxidation throughout the cot.
- The cot is power washable.

Please contact your account manager for more information.

Sincerely,



John Guyeskey, Sr. Manager, Downstream Marketing

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: Power-LOAD, Power-PRO, SEM, Smart Equipment Management, Stryker. All other trademarks are trademarks of their respective owners or holders. The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo.

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July 2022

Power-LOAD® Cot Fastener sole source information

To whom it may concern,

Stryker certifies that we are the sole manufacturer of Stryker's Power-LOAD Cot Fastener (Model 6390). This correspondence is to inform you of the characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: **qualifications** and **ease of use**.

Stryker's Power-LOAD (Model 6390) Cot Fastener is mounted within the patient compartment and is intended to aid in the loading/unloading of patients. Stryker's Power-LOAD is the only powered cot fastening system that meets the following:

Qualifications:

- IPX6: The system is tested to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: The Power-LOAD Cot Fastener conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789:2007, clause 4.5.9 when used with Power-PRO Cot and X-Restraints: This is a European dynamic crash test which subjects a 50th percentile dummy to nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges.
- SAE J3027 compliant when used with Stryker's Power-PRO Cot and X-Restraints

Ease of use:

- Provides a linear guide for loading and unloading the cot.
- Allows for remote actuation from Power-PRO foot end controls.
- Engages to the cot during loading and unloading, providing a means of lifting and lowering.
- Safe working load of 870 lb and capable of lifting patients weighing up to 700 lb.
- Mounts inside the patient compartment to prevent environmental exposure and corrosion.
- Power washable.
- Capable of inductively charging Stryker's SMRT Battery.

Please contact your Sales Representative for further information.

Sincerely,



John Guyeskey, Sr. Manager, Downstream Marketing

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stryker

Power-PRO™ 2

powered ambulance cot



Response inspired

You live it. We built it.

Nobody knows what works in the field better than you. That's why we reimagined our proven design to redefine your partner on scene—focusing on what matters most to help you get the job done.



Respond confidently

- Reach optimal transport height with a single button and increase maneuverability using an extended transport handle
- Navigate through tighter quarters with a new retractable foot section (extends and retracts an extra three inches each)
- Help decrease body fatigue with enhanced ergonomics during manual loading and unloading





Respond safely

- Perform a true, unassisted lift and reach optimal loading height using smarter hydraulic assembly with load-sensing capabilities
- See and be seen in low light environments with powerful lights and reflectors
- Reduce the chance of cot damage and medic or patient injury with new bumper detection technology



Respond ready

- Remotely track your fleet with Smart Equipment Management™ (SEM™) and pinpoint your cot with its last-known location*
- Improve battery life and management with a new lithium-ion battery and charge indicator
- Limit cot downtime, reduce unexpected costs and ready your ambulances



*Receive location updates when connected to an active Wi-Fi® network and inductive charger from Power-LOAD or Performance-LOAD. Hot spot required for off-network use (not provided by Stryker). Frequency of updates depends on your connection.

The industry's first connected ambulance cot

Smart Equipment Management

Automatically track cot health and remotely manage your fleet through one convenient, interactive dashboard.

Maximize your investment

- Extend the life of your equipment by evaluating cot usage and rotating your fleet
- Identify training opportunities using detailed analytics to help improve patient and medic safety
- Take the guesswork out of battery replacement by monitoring use over time



88% total state
of battery health

Minimize downtime

- Keep your fleet ready to respond by identifying which cots need attention
- Save time and budget by troubleshooting the issue before on-site repair
- Quickly get your equipment back in the field with direct access to ProCare Services

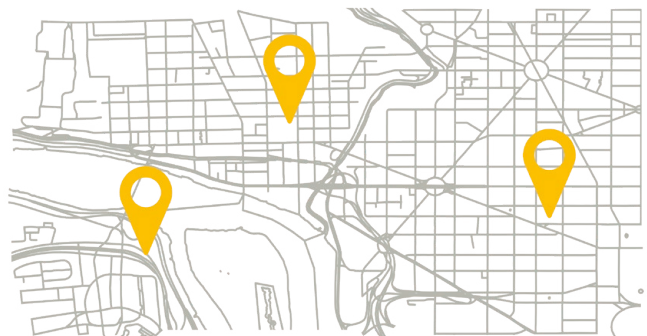


Troubleshoot
the issue

Maintain your service

- Start your shift right with battery status updates and other critical cot insights
- Pinpoint your fleet in near real-time with last-known location*
- Streamline reporting and planning requirements with instant access to vital equipment metrics

Last-known location



*Receive location updates when connected to an active Wi-Fi network and inductive charger from Power-LOAD or Performance-LOAD. Hot spot required for off-network use (not provided by Stryker). Frequency of updates depends on your connection.





Power-PRO 2: specifications

Model number	6507	
Height* (infinite height positioning between lowest and highest position)*		
Highest position	41 inches	104 cm
Lowest position	14.4 inches	36.6 cm
Length		
Retracted**	60 inches	152.4 cm
Mid	81 inches	205.7 cm
Extended	84 inches	213.4 cm
Overall width	22.6 inches	57.4 cm
Weight***	130 pounds	59 kg
Wheels		
Diameter	6 inches	15 cm
Width	2 inches	5 cm
Articulation		
Backrest	0-75°	
Shock position	+15°	
Knee-Gatch	30°	
Maximum weight capacity	700 pounds	318 kg
Unassisted lift weight capacity	700 pounds	318 kg
Minimum operator required		
Occupied cot	2	
Unoccupied cot	1	
Recommended fastener		
Power-LOAD	Model 6390	
Performance-LOAD	Model 6392	
Floor mount	Model 6370 or 6377	
Wall mount	Model 6371	
Recommended loading height†	Up to 36 inches	Up to 91 cm
Transport height (excluding mattress)	25 inches	63.5 cm
Battery (650700080301)	25.6 VDC LiFePO4	
Charger (650700450301)	100-240 VAC, 50/60 Hz, 1A, 12-34 VDC, 5A	
Standards‡	ANSI/AAMI ES 60601-1, 60601-1-12, 60601-1-2, BS EN 1865-2, BS EN 1865-3, AS/NZS-4535, SAE J3027, BS EN-1789, BS EN 597-1, 16 CFR 1632	

Smart Equipment Management (SEM): specifications

Data usage	64KB per device message. Device messages are sent every minute while connected to internet and powered on, or receiving inductive charge.
Encryption	AES and TKIP (TKIP is not supported with WPA2)
Number of Wi-Fi configurations	10 SSID profiles
Authentication	WPA Personal/Enterprise and WPA2 Personal/Enterprise
RF bands	2.4 GHz, 5 GHz
Protocol/port number	HyperText Transfer Protocol with Privacy (HTTPS)
Connection	TLS 1.0, 1.1, 1.2; 128 bit or higher encryption
RSA	2048 bit exchange

* Height is measured from bottom of mattress, at seat section, to ground level.

** Retracting both the foot and head end of the cot.

*** Cot is weighed with one battery pack, without mattress and restraints.

† Can accommodate load decks up to 36 inches.

‡ For standards that require specific options, please review the operators manual for more information.

A legacy of trust

Working in partnership with our customers, Stryker develops technologies and devices to give first responders and hospitals more control during a critical event. Our uncompromising commitment to quality means product performance you can count on. Because in critical situations, you deserve the very best lifesaving tools.



Contact your local sales representative or visit [stryker.com](https://www.stryker.com)

1. Statistics provided by EMSStat Crew Chief
2. Subject to the terms and conditions of EMS Proven to Save

Emergency Care

This document is intended solely for the use of healthcare professionals. A healthcare professional must always rely on his or her own professional clinical judgment when deciding whether to use a particular product when treating a particular patient. Stryker does not dispense medical advice and recommends that healthcare professionals be trained in the use of any particular product before using it.

The information presented is intended to demonstrate Stryker's product offerings. A healthcare professional must always refer to operating instructions for complete directions for use indications, contraindications, warnings, cautions, and potential adverse events, before using any of Stryker's products. Products may not be available in all markets because product availability is subject to the regulatory and/or medical practices in individual markets. Please contact your representative if you have questions about the availability of Stryker's products in your area. Specifications subject to change without notice.

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Manufactured by:
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Portage, MI 49002 USA
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Toll-free +1 800 327 0770
[stryker.com](https://www.stryker.com)

Distributed in Canada by:
Stryker Canada
2 Medicorum Place
Waterdown, Ontario
L8B 1W2
Canada
Toll free 800 668 8323



Power-LOAD®
powered fastener system

stryker

Power-LOAD[®] cot compatibility

The Power-LOAD compatibility option is available for the Power-PRO XT, Power-PRO IT and Performance-PRO XT. Power-LOAD and Power-PRO XT with X-Restraints meet dynamic crash test standards for occupant safety* and will automatically charge the Power-PRO XT SMRT battery.



Power-PRO XT



Performance-PRO XT



Power-PRO IT

100%

reduction in cot related injuries saved one service \$545,500 in 4.5 years.⁴

99%

of those surveyed agree our Powered System has made their job easier.⁵

\$69,594

cost of a typical strain injury (\$33,140 direct and \$36,454 indirect costs)⁶

* Meets dynamic crash standards for Power-PRO XT (AS/NZS-4535, BS EN-1789 and SAE J3027 with X-restraints) and Performance-PRO XT (BS EN-1789).



Reduce the risk

of injuries when
loading and
unloading cots

Being an EMS worker is a demanding job, both physically and emotionally. The repetition of loading and unloading cots in and out of an ambulance day after day can take its toll on the body.

1 in 4

EMS workers suffer from a career-ending back injury within the first four years of employment.¹



A vertical yellow and black Stryker cot fastening system is shown on the left side of the page. It features a yellow upper section with the Stryker logo and a black lower section with a red emergency stop button and a yellow warning triangle.

Proven to save guarantee^{2,3}

100% **reduction** in
missed safety hooks

At Stryker we stand behind our products. For qualifying purchasers², upon standardization, Stryker offers a program that guarantees at least a **50% reduction** in cot-related injuries pertaining to raising, lowering, loading and unloading cots and **100% reduction** in missed safety hooks while unloading cots with the Power-PRO and Power-LOAD in full power operation. If not, Stryker will refund the price paid for the Power-PRO cots and Power-LOAD cot fastening systems.³

50% **reduction**
in cot related injuries

Safe

- Dynamically crash tested with the Power-PRO XT cot to meet AS/NZS-4535, BS EN-1789 and SAE J3027, improving caregiver safety in the back of the ambulance.
- Helps minimize patient drops by supporting the cot until its wheels are on the ground.

Durable

- Ergonomically designed to help reduce caregiver injuries, Power-LOAD lifts patients weighing up to 700 pounds.
- Power-LOAD and Power-PRO have been rigorously tested as a system to be reliable throughout the life of the products.

Easy to Use

- Inductively charges your Power-PRO cot SMRT battery when in the transport position.
- Improved guided load and unloaded functionality eliminate the need to steer the cot into and out of the ambulance.
- Wirelessly communicates with your Power-PRO cot to control cot functionality when loading and unloading.



Specifications

Model Number	6390
Length	
Overall length	95 in. (241 cm)
Minimum length	89.5 in. (228 cm)
Width	24.5 in. (62 cm)
Weight	
Total weight	211.5 lb (96.5 kg)
Floor plate assembly	16.5 lb (7.5 kg)
Anchor assembly	23 lb (10.5 kg)
Transfer assembly	67 lb (30.5 kg)
Trolley assembly	105 lb (48 kg)
Maximum weight capacity*	700 lb (318 kg)
Minimum operator required	
Occupied cot	2
Unoccupied cot	1
Recommended loading height	22 in to 36 in (56 cm to 91 cm)
Battery	12VCD, 5 Ah lead acid battery (6390-001-468)

Stryker reserves the right to change specifications without notice.

Warranty

- One-year parts, labor, and travel or two-year parts only
- Lifetime on all welds

Extended warranties available.

7-year service life.

Maintenance agreements are available for service beyond its expected service life.

Stryker Corporation or its divisions or other corporate affiliated entities own, use or have applied for the following trademarks or service marks: **Flex Financial, Performance-PRO, Power-LOAD, Power-PRO, ProCare, Stryker**. All other trademarks are trademarks of their respective owners or holder.

*Maximum weight capacity represents patient weight and accessories. Safe working load of 870 lb (395 kg) represents the sum of the cot total weight and patient.
The Power-LOAD Cot Fastener System is designed to conform to the Federal Specification for the Star-of-Life Ambulance KKK-A-1822.

1. Sanders, Mick J. (2011) Mosby’s Paramedic Textbook (4th ed., p. 36)
2. Please contract your sales representative to see if you qualify for the EMS Guarantee.
3. Subject to the terms and conditions of EMS proven to save guarantee agreement.
4.Reference: Stryker (2018). EMSStat – Norman Regional Health System Case Study (Case Study on Power-PRO XT cots and Power-LOAD cot fastening systems). Retrieved from: <http://ems.stryker.com>
5 Reference: Stryker. (2012). Superior Ambulance Case Study [Case Study on Power-PRO XT cots]. Retrieved from: <http://ems.stryker.com>
6. <https://www.osha.gov/dcspp/smallbusiness/safetypays/estimator.html>. As of August 1, 2018 with a 3% profit margin for strain.

Technical support

Our Technical Support comprises a team of professionals available to help with your Performance-LOAD needs. Contact via phone at 1 800 STRYKER or email at medicaltechnicalsupport@stryker.com

Stryker’s ProCare Services

When lives are at stake, you need someone who takes a proactive approach to keeping your equipment up and running.

Imagine having someone dedicated to managing your equipment, who truly understands the intricacies of EMS and can anticipate your needs before an issue even arises. We’ll make sure your lifesaving devices and back-saving equipment is ready when you need it. With ProCare Service, you can count on trusted experts dedicated to caring for your equipment, so you can focus on what truly matters – saving lives.

All ProCare plans include:

- Stryker original equipment manufacturer parts
- Labor and travel expenses.
- Unlimited repairs to restore equipment to manufacturer specifications
- Responsive support from your field service representative
- Option to include preventive maintenance inspections
- Option to include battery service and replacement

Flex Financial Program

Our financial programs provide a range of smart alternatives designed to fit your organization’s needs. We offer flexibility beyond a cash purchase with payment structures that can be customized to meet budgetary needs and help to build long-term financial stability. Contact your account manager for more information.

3800 E. Centre Avenue
Portage, MI 49002 USA
t: 269 329 2100
toll free: 800 327 0770

www.ems.stryker.com

July 7, 2022

Budget Transfer and Award of 2022-2025 Insurance Broker Service Agreement to Davies-Barry Insurance and Alliant Insurance Services

Moved by Bradberry, seconded by Gass the City Council award 2022-2025 Insurance Broker Service Agreement to Davies-Barry Insurance and Alliant Insurance Services in the amount of \$100,000 per year for a total contract amount of \$300,000; authorize a budget transfer from the 2022 Property Insurance premiums Account No. 625.01 to the 2022 Risk Management Department's Management and Consulting Service Account No. 640.04; and authorize the Acting City Manager to execute the agreement on behalf of the City Council.

Motion passed with Mahtani, Kistler, Gass, Gage, Bradberry and Flora voting yea; Zenge absent.

Resolution No. 22-2854 – Increased Election Worker Pay – Establishing the Rates of Pay for Election Officials

Moved by Bradberry, seconded by Gass the City Council approve Resolution No. 22-2854 establishing the rates of pay for City of Ketchikan election officials, and establishing an effective date.

Motion passed with Mahtani, Kistler, Gass, Gage, Bradberry and Flora voting yea; Zenge absent.

Liquor License Renewal Application – Pioneer Entertainment LLC d/b/a Red Snapper

Moved by Bradberry, seconded by Gass the City Council approve the liquor license renewal application for Beverage Dispensary License No. 864 and Package Store No. 870 – Pioneer Entertainment LLC d/b/a Red Snapper 300 Mill Street, Suite 22, Ketchikan, AK 99901.

Motion passed with Mahtani, Kistler, Gass, Gage, Bradberry and Flora voting yea; Zenge absent.

Appointment to Boards and Commissions

Mayor Kiffer recommended the appointment of Louisa (Lucy) Ortiz to the Library Advisory Board. No objections were heard.

Exempting the Procurement of Ambulance No. 52-758 (Medic 1) Refurbishment from the Competitive Bidding/Written Quotation Requirements of the Ketchikan Municipal Code and Authorizing Budget Transfer –Braun Northwest, Inc.

Moved by Bradberry, seconded by Gass pursuant to subparagraph 9 of Ketchikan Municipal Code Section 3.12.050(a) the City Council exempt the procurement from the competitive bidding/written quotation requirements of the Ketchikan Municipal Code and authorize the purchase of a 2024 ambulance chassis and remount from Braun Northwest, Inc. at a cost of \$171,940 via Houston Galveston Area Council Contract AM 10-20; approve a budget transfer of \$120,000 from Appropriated Reserves of the Public Works Sales Tax Fund to the Fire Department's 2022 Refurbish Ambulance Cycle 1 Capital Account 52-758; authorize funding in the amount of \$240,000 from the Fire Department's 2022 Refurbish Ambulance Cycle 1 Capital Account 52-758 to complete the refurbishment of Ambulance No. 52-758 and make all associated purchases; and direct the Acting City manager to execute the contract documents on behalf of the City Council.

Motion passed with Mahtani, Kistler, Gass, Gage, Bradberry and Flora voting yea; Zenge absent.